

Colene **ROGERS**

THE TALENT KEEPER

Executive Coaching



EXECUTIVE COACHING

"Working with Colene has offered more structure and focus to my current job role. While working with her, I have found that addressing both positive and negative situations with employees has become easier, and yields better results...Would highly recommend to anyone looking to increase their productivity, or Leader-Team relations."

JAMES SARROS

ASE & GM Certified Service Manager, Gilbert Chevrolet

Executive coaching has become popular with CEO's, leaders, entrepreneurs and managers because it works! It is now a billion-dollar industry with leaders embracing it as an effective way to develop a more productive and engaged workforce.

The need for coaching arises because many leaders move up the chain of command solely by relying on their own individual skills, intelligence, and drive. But at some point, a new skill set is required as they realize that it is one thing to lead themselves, it is quite another to lead others.

People who receive coaching report many benefits such as increased self-confidence, improved work performance, more effective communication skills and better relationships. With such results it makes sense that companies often recoup the money they invest in coaching their leaders.

Executive coaching with Colene is done one-on-one. As a certified coach, Colene understands that her coaching clients have a lot of the answers already within themselves and she simply asks the right questions. Through intensive inquiry she helps the executive identify areas for improvement, create solutions, and gain perspective on issues, especially interactions with colleagues and employees.

But it isn't just asking the right questions. Colene also offers a powerful support system to help clients make behavioral changes while teaching new ways of thinking and operating.

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Below are some of the many benefits of coaching that Colene puts into practice or has observed.

Personal Benefits

- Customized personal development accountability plan
- Honest, timely and direct feedback
- Focused career planning, development and advancement
- Increase in action to achieve goals
- Increase in leadership skill set
- Heightened self-awareness, emotional intelligence and social skills
- More self-reliance
- Increase in active listening
- A more positive approach towards office politics
- Take greater responsibility and accountability for actions and commitments
- Improved conflict resolution skills
- New approaches to managing that build upon current strengths and style
- Gain more job and life satisfaction

Organizational Benefits

- Control over recurring workplace challenges
- Build a strong team and discourage factions
- Reduce lawsuits from conflicts with employees and managers
- Increase the ROI on your most appreciable asset, your people
- Focused development plans that support company goals, mission, and vision
- Reduced employee turnover
- Improved Employee Engagement, Retention & Development

DELIGHTED CLIENTS

"United Solutions Company hired Colene for multiple leadership and life coaching engagements and we couldn't be happier with the results. We had managers promoted into new positions that needed coaching on how best to handle themselves in their new roles. Moving into a managerial position isn't always easy, and with Colene's help these employees gained the confidence they needed to become stars at United Solutions. Colene's professional demeanor, and years of experience have been a great asset for our organization."

JIM GIACOBBE

President and CEO, United Solutions Company

"There is real value in working with Colene. She has helped our leaders identify and tease out the tough issues and then incorporate the change necessary. Her touch and wisdom benefits the entire organization while coaching our managers responsible for leading our teams. It's done on a continuum one opportunity to grow at a time.

DENVER STUTLER

*Chief Executive Officer / US
Submergent Technologies*



DELIGHTED CLIENTS (CONTINUED)



"Colene has helped me become a better supervisor, person and husband. With these skills I've been able to have a crucial conversation and find the solution to the problem without it getting into an argument. Being able to communicate in a more effective way has proven to be rewarding."

ABNER VARGAS

Assistant Manager, Leon County Tax Collector

"We were looking for an executive coach to work with some of our high potential employees who were recently placed into leadership roles. Colene did an outstanding job of working with each of these folks and helped them clarify goals and gain self-awareness in some of the areas that were new to them. Colene provided regular feedback to management as well as the individuals. She is a true professional and I highly recommend her to anyone who wants to have high performing employees."

DENISE ZUEHLKE

SVP/Chief Financial Officer, United Solutions Company

EXECUTIVE COACHING

Contact Colene today to learn how she can partner with you and your leaders!

